

July

2010

<i>Mon</i>	<i>Tue</i>	<i>Wed</i>	<i>Thu</i>	<i>Fri</i>
<p>LEAD GENERATE 3 HOURS DAILY! YOU CAN DO IT! "GET R DONE"</p>		<p>COME SEE OUR NEW BULL PEN, NEW DESK AND PHONE CENTER.</p>	1	2 <p>CALL 10 PEOPLE TODAY! ASK FOR REFERRALS! GO OUT AND MEET 10 NEW PEOPLE, COLLECT THEIR BUSINESS CARDS!</p>
5 <p>HAVE A HAPPY HOLIDAY!!!! Office closed *****</p>	6 <p>10:00-11:30 NEW AGENT ORIENTATION WITH [the Clyde and Jesse Show] Not for just new agents!</p>	7 <p>REFER GENE AN AGENT GROW YOUR INCOME</p>	8 <p>1:00-3:00 INITIAL INTERVIEWING BUYERS, GETTING THEIR COMMITMENT AND SIGNING A BUYERS BROKERAGE CONTRACT Brock Meisenhemer</p>	9 <p>1:00-3:00 JOIN GENE AND CLYDE IN THE BULL PEN GROWING OUR TREES Need other income, retirement</p>
12 <p>RIGHT NOW! TODAY! SEND OUT 15 HAND WRITTEN NOTES TO YOUR FRIENDS, ASK FOR REFFERALS.</p>	13 <p>9:00-10:30 ALC MEETING Meet your ALC, get involved!</p>	14 <p>1:00-2:30 INCREASE BUSINESS 90% [KW mindset] Lara Cox Get your mind right!</p>	15 <p>TODAY RIGHT NOW!!! DO YOUR 10-5-15-5 THIS IS THE ANSWER</p>	16 <p>1:00-3:00 JOIN GENE AND CLYDE IN THE BULL PEN GROWING OUR TREES We are following the "Rich Dad, Poor Dad" principles, are you? How do I get more than 100% in commission?</p>
19 <p>1:00-3:00 Converting Leads Into \$\$\$\$\$ Carole Laman</p>	20 <p>9:00-10:30 TEAM MEETING with ATTORNEY ROBERT WINN (short sale info) 1:00-2:00 PIZZA AND BEVERAGES With TODD BATES Short Sale Marketing</p>	21 <p>10:00-11:30 HOW TO DO BPO'S Bob Frankenburg 1:00-5:00 Short Sales and Equator on Steroids!! w/Terri Robinson @Southern Fidelity</p>	22 <p>10:30-1:30 Master Business Planning with TERI BRENKUS @Robb and Stuckys 7:00PM 51'S BASEBALL NITE, free Cap only \$6.50</p>	23 <p>1:00-3:00 JOIN GENE AND CLYDE IN THE BULL PEN GROWING OUR TREES We are following the "Rich Dad, Poor Dad" principles, are you?</p>
26 <p>10:00-11:30 HOW TO DO GREENSHEETS Heidi Fowle Get paid quicker and easier</p>	27 <p>4:00-5:00 WINE AND CHEESE IN THE BULL PEN WITH GENE AND CLYDE Learn to make more than 100% in commission</p>	28 <p>1:00-2:00 HOW TO CHOOSE THE HIGHEST AND BEST OFFER ON YOUR LISTING Terri Robinson</p>	29 <p>1:00-3:00 HOW TO WRITE AN OFFER ON A SHORTSALE Tom and Pam Outtrim</p>	30 <p>FAMOUS DAVE'S AT 5:00 PM!! 6:30 POOL PARTY Call DOFI for details</p>